

## Road Map – Senegal

Date	Activity
March 02	This workshop!
March 08	Team building (core group) communication with non-Ministry members - Selection of appropriate task members :
March 27	Inaugural core group meeting - Briefing at the regional workshop (Nairobi, 28 February – 2 March)
April 25	Core group working period: phase 1 - Preparation of interim outputs : Policy proposal preparation process – Phase One (1 April – 20 June) <ul style="list-style-type: none"> <li>○ One-day core group session (20 – 30 April)</li> <li>○ Core group work session (1 – 30 May)</li> <li>○ Submission of the First Draft (Word, Power Point) to the CARD Secretariat (deadline 20 June)</li> </ul>
May 16	
June 15	
Jul 12	Study tour (tentative) - Learning from Asian countries - Peer review / expert consultation of interim outputs
Aug 03	Core group working period: phase 2 : Round of individual meetings - Policy proposal preparation process – Phase Two (1 August –31 October) <ul style="list-style-type: none"> <li>○ Submission of the Second Draft to the CARD Secretariat (deadline 10 August)</li> <li>○ Round of meetings with key stakeholders for meetings (11 August – 10 October) <ul style="list-style-type: none"> <li>▪ This should include negotiation with relevant ministries</li> </ul> </li> <li>○ Preparation of the Final Draft (11 – 31 October)</li> </ul>
Aug 13–Sept 30	
15 Oct – 19 Oct	
19 Oct	Finalization of the results
14 Nov	Stakeholder meeting
Dec 12	Final Report to the CARD Secretariat
Jan 13	Synthesis at the regional level
Feb 13	Submission to NEPAD – further up to G8, G20, AU...
Jun 13	CARD General Meeting 5 TICAD 5

### Policy track

- Recognition of all the players on value (supply) chain and providing enabling environment for all of them
- Policy tool analysis – elaboration

### Technical track

- Choosing appropriate mix of machineries
  - (Nationwide picture) what type, how many by when?

- (Individuals) Machine users and dealers should know how to make right decisions – decision making aid
- Certification and testing
  - Based on existing institutions
  - What can be tested now, in 5 yrs, 10 years, beyond 10 years? What to be left to foreign system?
- Ownership?

### **Dealership**

- Key player for the appropriate maintenance of the machineries (=sustainability!)
- Improved capacity / performance
- Business model
- Incentives / disincentives (policy tools)

How? –

### **Finance**

- Clarify who to provide credit
- BUT, attach (THEORETICAL) FINANCIAL / RISK ANALYSIS TO SHOW THAT BORROWING MONEY TO THEM IS A BANKABLE BUSINESS!

## SENEGAL

### Classification of stakeholders (policy track)

Stakeholders	Classification		
	Core working group	Individual interviews	Presence at launching / stakeholders' meeting
MINISTERE DE L'AGRICULTURE	Dr. ALIOUNE FALL (ISRA)	SG MINISTERE AGRICULTURE	MINISTERE DE L'AGRICULTURE
MINISTERE DE L'ECONOMIE ET DES FINANCES	CT. SAMBA KANTE (MA)	DIRECTEUR DE LA DCEF/MEF	MINISTERE DE L'ECONOMIE ET DES FINANCES
MINISTERE DE L'INDUSTRIE	SEYNI NDAO (SAED)		MINISTERE DE L'INDUSTRIE
MINISTERE DE L'ARTISANAT	MAGUETTE NDIAYE/DCEF	DG DES DOUANES	MINISTERE DE L'ARTISANAT
MINISTERE DU COMMERCE	DIRECTEUR DE L'AGRICULTURE	DG DE LA CNCAS	MINISTERE DU COMMERCE
MINISTERE DE L'ELEVAGE	DIRECTEUR DE LA DAPS	DG DES IMPÔTS ET DOMAINES	MINISTERE DE L'ELEVAGE
DAPS	APIX	DG DE L'APIX	DAPS
DIRECTION DES DOUANES	DOUANES	DIRECTEUR AFD/DAKAR	DIRECTION DES DOUANES
DIRECTION DES IMÔTS ET DOMAINES	IMPÔTS ET DOMAINES	REPRESENTANT RESIDENT JICA/DAKAR	DIRECTION DES IMÔTS ET DOMAINES
DIECTION DE L'INDUSTRIE	MINISTERE DU COMMERCE	PRESIDENT CIRIZ	DIECTION DE L'INDUSTRIE
APIX	CNCAS	PRESIDENT CCIA	APIX
DCEF	REPRESENTANT PRESTATAIRES		DCEF
DIRECTION DE LA TRANSFORMATION DES PRODUITS			DIRECTION DE LA TRANSFORMATION DES PRODUITS

CHAMBRE DE COMMERCE, IND ET AGRICULTURE			CHAMBRE DE COMMERCE, IND ET AGRICULTURE
CNCAS			CNCAS
BNDE			BNDE
ECOBANK			ECOBANK
CBAO			CBAO
BANQUE ATLANTIQUE			BANQUE ATLANTIQUE
CREDIT AGRICOLE DU SENEGAL			CREDIT AGRICOLE DU SENEGAL
CMS			CMS
PAMECAS			PAMECAS
CNAAS			CNAAS
AFD			AFD
BANQUE MONDIALE UNION EUROPEENNE			BANQUE MONDIALE UNION EUROPEENNE
PAM			PAM
BID			BID
JICA			JICA
BOAD			MATFORCE
			EQUIP PLUS
			AFCO
			AGRIPRO, Afrique de l'Ouest
			MAFATIM ENTREPRISES
			NEGODIS
			TSE
			DYNAMIC AGRO-INDUSTRIE
			SISMAR
			AGRITECH
			PENE et Frères
			GIE Moussa GUEYE
			GIE Seyni SECK
			GIE Momar DIENG
			REPRESENTANT DES

			PRESTATAIRES
			URPATA Sahel
			ISRA
			ITA
			ENSA/UT
			UGB/UEF 2SATA
			LYCEE TECHNIQUE ANDRE PEYTAVAIN
			LYCEE       TECHNIQUE MAURICE DE LAFOSSE
			SAED
			SODAGRI
			ANCAR
			PADERCA
			PAPIL
			SODEFITEX
			PAPRIZ/JICA
			DRDR SAINT-LOUIS
			DRDR KAOLACK
			DRDR TAMBA
			DRDR ZIGUINCHOR
			DRDR KOLDA
			ASPIT
			CIRIZ
			PROCAS
			SYMBIOSE
			FNPR
			FEPRODES
			ASPRODEB
			SYNDICAT JAPANDO
			SOENA
			ANR
			NOVEL

			SPCRS
			AFD
			BANQUE MONDIALE
			UNION EUROPEENNE
			PAM
			BID
			BOAD

## Classification of stakeholders (technical track)

Stakeholders	Classification		
	Core working group	Individual interviews	Presence at launching / stakeholders' meeting
MATFORCE	Dr. ALIOUNE FALL (ISRA)	DG SAED	MATFORCE
EQUIP PLUS	CT. SAMBA KANTE (MA)	DG SODAGRI	EQUIP PLUS
AFCO	SEYNI NDAO (SAED)	CHEF STATION AFRICARICE	AFCO
AGRIPRO, Afrique de l'Ouest	Dr. AMADOU KANE (ITA)	DG SISMAR	AGRIPRO, Afrique de l'Ouest
MAFATIM ENTREPRISES	JEAN MOREIRA (PAPRIZ/JICA)	DG NEGODIS	MAFATIM ENTREPRISES
NEGODIS	Amadou THIAM (SAED)	DG TSE	NEGODIS
TSE	MASSAER NDIR (TSE)	MALICK NDIAYE/AGRITECH	TSE
DYNAMIC AGRO-INDUSTRIE	IDRISSA SADIO (PROCAS)	CORDINATEUR PAPIL	DYNAMIC AGRO-INDUSTRIE
SISMAR	MOUSTAPHA MBAYE (ANCAR)	ABABACAR FALL/ANR	SISMAR
AGRITECH	AMADOU NIANE (SODAGRI)	NDIAWAR DIOP	AGRITECH
PENE et Frères	REPRESENTANT PRESTATAIRES	DIRECTEUR PADERCA	PENE et Frères
GIE Moussa GUEYE		CORDINATEUR PAPRIZ	GIE Moussa GUEYE
GIE Seyni SECK		DIOUF et FRERES	GIE Seyni SECK
GIE Momar DIENG		KORKA DIAW	GIE Momar DIENG
URPATA Sahel		DG VITAL	URPATA Sahel
REPRESENTANT DES PRESTATAIRES		PRESIDENT CIRIZ	REPRESENTANT DES PRESTATAIRES
ISRA		DIRECTEUR DE L'ITA	ISRA
ITA		CHAMBRE DE COMMERCE, IND ET AGRICULTURE	ITA
ENSA/UT			ENSA/UT
UGB/UEF 2SATA			UGB/UEF 2SATA
LYCEE TECHNIQUE ANDRE PEYTAVIN			LYCEE TECHNIQUE

		ANDRE PEYTAVAIN
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LYCEE TECHNIQUE MAURICE DE LAFOSSE			LYCEE TECHNIQUE MAURICE DE LAFOSSE
SAED			SAED
SODAGRI			SODAGRI
ANCAR			ANCAR
PADERCA			PADERCA
PAPIL			PAPIL
SODEFITEX			SODEFITEX
PAPRIZ/JICA			PAPRIZ/JICA
DRDR SAINT-LOUIS			DRDR SAINT-LOUIS
DRDR KAOLACK			DRDR KAOLACK
DRDR TAMBA			DRDR TAMBA
DRDR ZIGUINCHOR			DRDR ZIGUINCHOR
DRDR KOLDA			DRDR KOLDA
ASPIT			ASPIT
CHAMBRE DE COMMERCE, IND ET AGRICULTURE			CHAMBRE DE COMMERCE, IND ET AGRICULTURE
CIRIZ			CIRIZ
PROCAS			PROCAS
SYMBIOSE			SYMBIOSE
FNPR			FNPR
FEPRODES			FEPRODES
ASPRODEB			ASPRODEB
SYNDICAT JAPANDO			SYNDICAT JAPANDO
SOENA			SOENA
ANR			ANR
NOVEL			NOVEL
SPCRS			SPCRS
AFD			AFD



BANQUE MONDIALE			BANQUE MONDIALE
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Stakeholders	Classification		
	Core working group	Individual interviews	Presence at launching / stakeholders' meeting
UNION EUROPEENNE			UNION EUROPEENNE
PAM			PAM
BID			BID
BOAD			BOAD