



| DatesAction taken since March 201222 MayMeeting: Presentation to department heads at the Ministry of<br>Agriculture on CARD, the NRDS and Mechanization25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization | DatesAction taken since March 201222 MayMeeting: Presentation to department heads at the Ministry of<br>Agriculture on CARD, the NRDS and Mechanization25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization19 JuneLaunch workshop |               | 1-EVENT TIMETABLE   |
|--|--|---------------|---|
| 22 MayMeeting: Presentation to department heads at the Ministry of<br>Agriculture on CARD, the NRDS and Mechanization25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization                                   | 22 MayMeeting: Presentation to department heads at the Ministry of<br>Agriculture on CARD, the NRDS and Mechanization25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization19 JuneLaunch workshop                                   | Dates         | Action taken since March 2012   |
| 25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization40 JuneLoungh workshop  | 25 May1st Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain)04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization19 JuneLaunch workshop  | 22 May        | Meeting: Presentation to department heads at the Ministry of Agriculture on CARD, the NRDS and Mechanization                                    |
| 04 to 08 June Week set aside for launch workshop preparation (core group)   11 to18 June Preparation finalization   10 June Loungh workshop  | 04 to 08 JuneWeek set aside for launch workshop preparation (core group)11 to18 JunePreparation finalization19 JuneLaunch workshop   | 25 May        | 1 <sup>st</sup> Core Group meeting (group TOR, working methods, look<br>at policy tool matrices, techniques, key members of the value<br>chain) |
| 11 to18 June Preparation finalization   10 June Lourab workshop  | 11 to18 June Preparation finalization   19 June Launch workshop  | 04 to 08 June | Week set aside for launch workshop preparation (core group)   |
| 10 luna launah warkahan  | 19 June Launch workshop  | 11 to18 June  | Preparation finalization  |
|  |  | 19 June       | Launch workshop   |
|  |  |               |   |

|   | 1-EVENT TIMETABLE  |
|---|--|
|   |  |
| Date  | Action taken since March 2012  |
| 20 June   | Task Force meeting, including CARD Secretariat   |
| 18,30,14 August,<br>22 August, 29<br>August     | Enlarged Task Force meetings: conferencing with the Private Sector and representatives from Customs and the Tax Directorate, |
| 17 to 29 Sept.                                  | Various interviews<br>Field visit to consult artisans and other stakeholders   |
| 03 to 21 October                                | Preparation for the 2nd Regional Workshop  |
| 22 to 24 October                                | Regional Workshop in Kenya   |
| November-<br>December 2012-<br>mid-January 2013 | Refining the rice mechanization strategy–Preparation for the GM5 presentation on rice mechanization                          |
| 29 January 2013                                 | National validation  |
|   |  |
| a.  |  |

| 2-LIS                     | T OF PARTICIPA<br>[ENLARGED TASK FORCE] | NTS                       |
|---------------------------|---|---------------------------|
| Name                      | Post                                    | Organization              |
| 1.RAKOTOSON Solofonirina  | Trade executive                         | SCAA SARL SP              |
| 2.HOAREAU M. Marcelline   | Director, Sofia Rural<br>Dev. Prog.     | Aga Khan Foundation SP    |
| 3.RANDRIANARIVELO Andry   | Executive secretary                     | GSRI SP                   |
| 4.RAMIARAMANANTSOA        | Assistant to the Director               | DGR/MINAGRI P             |
| Andriandrandrainarivo     |   |                           |
| 5.RAKOTONDRAINIBE Andry   | Research officer                        | UPDR P                    |
| 6.RAKOTOARIVELO Anicet    | Director                                | ZINA Ambatondrazaka       |
|                           |   | workshop SP               |
| 7.RAKOTOSON Frantony      | Adminstrative and                       | BRL Madagascar and STE    |
|                           | Finance Director                        | ROSTAING SP               |
| 8.RAKOTONDRAZAKA          | Tax Inspector with                      | Research and Fiscal       |
| Herman                    | Research and Drafting                   | Legislation Directorate   |
|                           | responsibilities                        | MFB                       |
| 9.RANDRIATSIMIVONY Basile | Director of AFMA                        | Farm Machinery            |
|                           | manufacturing company                   | Manufacturing Workshop SP |

| 2-LIST O                              | F PARTICIPANTS (<br>ENLARGED TASK FORCE]                               | (cont.)                                       |
|---------------------------------------|--|---|
| Name                                  | Post   | Organization                                  |
| 10.RAKOTOMALALA Fenosoa               | Farm equipment<br>executive  | Compagnie Madecasse<br>(supplier) SP          |
| 11.RATOVOSON Mamy Ny Aina             | Technical Adviser Min.<br>Agric.                                       | MINAGRI P                                     |
| 12.HERINDRANOVONA<br>Augustin         | Commercial Director  | AGRIVET<br>(concessionnaire) SP               |
| 13.RAKOTOSAMIMANANA<br>Angelo         | Commercial Director  | SYSTEC (concessionnaire)<br>SP                |
| 14.ANDRIAMALALA Richard               | Tax Inspector with<br>Research and Fiscal<br>Drafting responsibilities | Tax Directorate -DELF<br>MiniFB P             |
| 15.RATSIMBAHARISON Alain              | Technical Secretary  | Rice Dialogue Platform (PCP-<br>RIZ/SCAA ) SP |
| 16.RAZAFINDRASOA Hélène               | Chairman of monitoring committee                                       | FEKRITAMA SP<br>(Farmers' confederation)      |
| 17.RAMANANKATSOANA<br>Laurence Louisa | Head, Food Security<br>Project   | SAF/FJKM (ONG) SP                             |
| 18.RAKOTOMANGA Samuel                 | Union executive – CA   | SOA network (farmers' apex                    |

| Two-wh    | eel tractor | rs (power               | tillers)  |
|-----------|-------------|-------------------------|---|
| IMPORTERS | TYPES       | UNIT<br>PRICE in<br>USD | SIZE OF MARKET  |
| 10        | 10 hp       | 1300                    | 1000 POWER TILLER<br>EACH YEAR making<br>2,000,000 DOLLARS<br>EACH YEAR |
|           | 12-13 hp    | 1700-3000               |   |
|           | 15 hp       | 1750                    |   |
|           | 17-18 hp    | 2000                    |   |
|           | 20-22 hp    | 2200                    |   |

# **3.2-** Access to powered machinery FOUR-WHEELED TRACTORS (TRACTORS)

| UNIT PRICE              | 30,000 USD      |
|-------------------------|-----------------|
| IMPORTERS               | 10              |
| ANNUAL IMPORTS          | 50-100          |
| INTEREST RATE           | 14%             |
| IMPORT DUTIES AND TAXES | 105             |
| HIRING COST             | 20 USD PER HOUR |







- Non-existence of testing and certification, non-application of standards
- Difficult access to credit and finance
- Investment Code out of date





## **5.1-CHANGE-RELATED POLICY TOOLS**

#### **Tools**

- Circularize the steps involved in testing, evaluation, certification and meeting standards
- Strengthen CFAMA in testing, evaluation homologation of equipment

### Steps:

- Equipment provision
- Capacity building and recruitment
- A study of standards to be applied



- <u>Suggested policy step</u>: enable sufficient suitable equipment
- <u>Change</u>: Ensure availability of region-specific equipment on the basis of soil type, holding size and the socio-economic conditions of the users, importers and retailers.
- <u>Steps:</u> carry out a more accurate study in addition to pre-sizing machinery requirements

### **5.3-CHANGE-RELATED POLICY TOOLS**

- <u>Suggested policy step</u>: identification of equipment for local manufacture within 3 years, 10 years, more than 10 years
- <u>Change</u>: ensure availability and quality improvement, better trained local artisans.
- <u>Steps</u>: fine-tune identified equipment through on-site trialing.



- <u>Suggested policy step</u>: recruit the necessary qualified staff and train stakeholders on the rice value chain
- <u>Change</u>: assure the quality of machinery produced, producers trained to use and manage modern machinery
- <u>Steps:</u> carry out training for all stakeholders

## **6-TRAINING FOR EACH STAKEHOLDER GROUP**

#### LOCAL MANUFACTURERS

- TECHNICAL AND FINANCIAL CAPACITY BUILDING: STANDARDS AND QUALITY, FORGING AND METAL WORK, BUSINESS MANAGEMENT.
- STRENGTHEN MARKETING AND ADMINISTRATIVE MANAGEMENT
- LITERACY

#### IMPORTERS

CAPACITY BUILD ON AFTER-SALES SERVICE AND GOVERNMENT CONTRACT PROCEDURES (MEETING SPECIFICATIONS)



Service providers and operators

Machinery management and maintenance, after-sales service

Producers

Training on maintenance, machinery handling and safe working rules

- Technicians
- Staff from the testing and certification body: training drivers and certified mechanics
- Training engineers in design and as farm machinery instructors.



Identification of suitable machinery (equipment)

- CFAMA accreditation, set up the infrastructure and recruit staff
- Capacity build for testing and certification (both institutionally and in human resources)
- Improvement/acceleration of the plan to promote local production of farm equipment and machinery
- Capacity build maintenance and repair services in rural areas



|   |                          | IRRIGATE | ED RICE           |   |  |  |
|---|--------------------------|----------|-------------------|---|--|--|
| Farming operation                                   |                          |          | Farm machir       | nery  |  |  |
| running operation                                   |                          | 2 Draft  |                   | Powered                                       |  |  |
|   | 1 Manual                 | Animal   | 3 Small (< 5 hp)  | 4 Medium (5 to 25hp)                          | 5 Large(> 25 hp)                                 |  |
| 1. Transport and manure spreading                   | - Shovel,<br>wheelbarrow | Cart     | -                 | Rotary tiller and mini tractor and trailer    | Tractor and trailed spreader                     |  |
| 2. Soil working (1st tillage)                       | Angady, pick             | Plow     |                   | Rotary tiller and mini<br>tractor with plow   | Tractor with plow                                |  |
| 3 Mineral fertiliser spreading                      |                          |          |                   | Rotary tiller with fertilizer spreader        | Tractor with<br>fertilizer spreader              |  |
| 4 Harrowing   | Angady                   | Harrow   | Auto Rotavator    | Rotary tiller and mini tractor with rotavator | Tractor with discs                               |  |
| 5. Puddling and leveling<br>(puddling, 2nd tillage) | Leveler                  | Leveler  |                   | Rotary tiller with rotavator                  | Tractor with cage-<br>wheels + toothed<br>harrow |  |
| 6. Transplanting                                    | Slide                    | -        | Transplanter      | Transplanter                                  | Transplanter                                     |  |
| 5. Husbandry: Weeding 1                             | Ное                      | -        | Rotary hoe        | -   | -  |  |
| 6. Husbandry: Weeding 2                             | Ное                      | -        | Rotary hoe        | -   | -  |  |
| 7. Husbandry: Weeding 3                             | Ное                      | -        | Rotary hoe        | -   | -  |  |
| 8. Husb.: chemical treatment                        | Sprayer                  | -        | Sprayer/ Knapsack | -   |  |  |

|                       |                      |                | Farm machinery           |                          |  |  |  |  |  |  |  |  |  |
|-----------------------|----------------------|----------------|--------------------------|--------------------------|--|--|--|--|--|--|--|--|--|
| Farm Operation        |                      |                |                          | Powered                  |  |  |  |  |  |  |  |  |  |
|                       | 1 Manual             | 2 Draft Animal | 3 Small (< 5 hp)         | 4 Medium (5 to<br>25hp)  | 5 Large(> 25 hp                              |  |  |  |  |  |  |  |  |
| 9.Mowing, pulverizing | scythe               | mower          | self-propelled<br>mower  | mower                    | mower,<br>combine<br>harvester               |  |  |  |  |  |  |  |  |
| 10. Threshing         | thresher<br>winnower |                | powered<br>thresher      | powered<br>thresher      | combine<br>harvester,<br>powered<br>thresher |  |  |  |  |  |  |  |  |
| 11. Winnowing         | thresher<br>winnower |                | powered<br>winnower      | powered<br>winnower      | powered<br>winnower,<br>combine<br>harvester |  |  |  |  |  |  |  |  |
| 12. Drying            | dryer                |                |                          | dryer unit               | dryer unit                                   |  |  |  |  |  |  |  |  |
| 13 Milling            | pestle               | grinding mill  | husker, straw<br>remover | husker, straw<br>remover | husker, straw<br>remover                     |  |  |  |  |  |  |  |  |
| 14 Conditioning       | electric sealer      |                |                          |                          |  |  |  |  |  |  |  |  |  |
| 15. Storage           |                      |                | silo                     | silo                     | silo   |  |  |  |  |  |  |  |  |

| <b>9</b> . | PRE-SIZING OF ADAPTED MACHINERY |
|------------|---------------------------------|
|            | (EXAMPLE)                       |

| Soil preparation   |              |             | Charact   |            |       |
|--------------------|--------------|-------------|---|------------|-------|
| machinery          | Holding size | Soil type   | Working<br>width                                | Weight     | Power |
| Draft animal plow  | 0.1 – 0.5 ha | Light soil  | 20 to 25 cm                                     | 20 – 25 kg |       |
| Rotary tiller plow | 0.1 – 1 ha   | Medium soil | 25 cm<br>(single furrow)                        |            | 10 hp |
| Tractor plow       | > 5 ha       | Heavy soil  | 70 cm to<br>105 cm<br>(2-furrow or<br>3-furrow) |            | 80 hp |
|                    |              |             |   |            |       |

|                            |  | Р         | RE        | Sızı      | NG        | OF      | AD      | AP     | TED     | M      | ACHI     | NEF      | RY (  | CON    | ıт.)  |        |       |        |       |        |
|----------------------------|--|-----------|-----------|-----------|-----------|---------|---------|--------|---------|--------|----------|----------|-------|--------|-------|--------|-------|--------|-------|--------|
|                            |  |           |           |           | PI        | RE-SIZI | NG OF F | ARM M  | IACHINI | RY (*) |          |          |       |        | -     |        |       |        |       |        |
|                            | Implements list     Region 1     Region 2     Region 3     Region 4     Region 5     Region 6     Region 7     Region 8     Region 9     Region 10       L (m)     P (CH)     L (m) |           |           |           |           |         |         |        |         |        |          |          |       | on 10  |       |        |       |        |       |        |
| Implements list            | L (m)  | P (CH)    | L (m)     | P (CH)    | L (m)     | P (CH)  | L (m)   | P (CH) | L (m)   | P (CH) | L (m)    | P (CH)   | L (m) | P (CH) | L (m) | P (CH) | L (m) | P (CH) | L (m) | P (CH) |
| Draft plow                 | 0.7  | 70        | 0.25      | 20        | 1.05      | 80      | 0.25    | 20     | 0.7     | 70     | 0.5      | 30       | 0.7   | 70     | 0.25  | 20     | 1.05  | 80     | 0.7   | 70     |
| Draft rotavator            | 1.7  | 70        | 0.7       | 20        | 2         | 80      | 0.7     | 20     | 1.7     | 70     | 0.7      | 20       | 1.7   | 70     | 0.7   | 20     | 2     | 80     | 1.7   | 70     |
| Roller/Harrow              | 2  | 70        | 1.2       | 20        | 1.5       | 80      | 1.2     | 20     | 2       | 70     | 1.2      | 20       | 2     | 70     | 1.2   | 20     | 1.5   | 80     | 2     | 70     |
| Draft drill                | 2.1  | 70        | 1         | 20        | 2.1       | 80      | 1       | 20     | 2.1     | 70     | 1        | 20       | 2.1   | 70     | 1     | 20     | 2.1   | 80     | 2.1   | 70     |
| Powered weeder             | 0.7  | 1         | 0.7       | 1         | 0.7       | 1       | 0.7     | 1      | 0.7     | 1      | 0.7      | 1        | 0.7   | 1      | 0.7   | 1      | 0.7   | 1      | 0.7   | 1      |
| Sprayer                    | 1.2  | 1.2       | 1.2       | 1.2       | 1.2       | 1.2     | 1.2     | 1.2    | 1.2     | 1.2    | 1.2      | 1.2      | 1.2   | 1.2    | 1.2   | 1.2    | 1.2   | 1.2    | 1.2   | 1.2    |
| Powder duster              | 1.2  | 1.2       | 1.2       | 1.2       | 1.2       | 1.2     | 1.2     | 1.2    | 1.2     | 1.2    | 1.2      | 1.2      | 1.2   | 1.2    | 1.2   | 1.2    | 1.2   | 1.2    | 1.2   | 1.2    |
| Mechanical mower           | 1.2  | 2.3       | 1.2       | 2.3       | 1.2       | 2.3     | 1.2     | 2.3    | 1.2     | 2.3    | 1.2      | 2.3      | 1.2   | 2.3    | 1.2   | 2.3    | 1.2   | 2.3    | 1.2   | 2.3    |
| Powered thresher           | 1  | 7         | 1         | 7         | 1         | 7       | 1       | 7      | 1       | 7      | 1        | 7        | 1     | 7      | 1     | 7      | 1     | 7      | 1     | 7      |
| Mechanical winnower        | 1  | 7         | 1         | 7         | 1         | 7       | 1       | 7      | 1       | 7      | 1        | 7        | 1     | 7      | 1     | 7      | 1     | 7      | 1     | 7      |
| Powered pump               | 0.2  | 4         | 0.2       | 4         | 0.2       | 4       | 0.2     | 4      | 0.2     | 4      | 0.2      | 4        | 0.2   | 4      | 0.2   | 4      | 0.2   | 4      | 0.2   | 4      |
| Husker                     | 1.2  | 15        | 1.2       | 15        | 1.2       | 15      | 1.2     | 15     | 1.2     | 15     | 1.2      | 15       | 1.2   | 15     | 1.2   | 15     | 1.2   | 15     | 1.2   | 15     |
| Grader                     | 1  |           | 1         |           | 1         |         | 1       |        | 1       |        | 1        |          | 1     |        | 1     |        | 1     |        | 1     | 1      |
|                            |  |           |           |           |           |         |         |        |         |        |          |          |       |        |       |        |       |        |       |        |
| * That can be manufactured | llocally   | within 3  | vears     |           |           |         |         |        |         |        |          |          | 1.1.1 | 10.00  |       |        | 1.000 |        |       |        |
| This pre-sizina can be add | noted to   | suit spec | ific sub- | reaiona   | l reauire | ements  |         |        |         |        |          |          |       |        |       |        |       |        |       |        |
| L (m) : working width in"  | "<br>metres"   | - P(0     | CH) : End | ine pow   | ver in "h | orsepo  | wer"    |        |         |        |          |          |       |        |       |        |       |        |       |        |
|                            |  |           |           |           |           |         |         |        |         |        |          |          |       |        |       |        |       |        |       |        |
|                            | Agroec   | ological  | regions:  |           |           |         |         |        |         |        |          |          |       |        |       |        |       |        |       |        |
|                            | Region   | 1:        | North     |           |           |         |         |        | Region  | 6:     | High Sou | thern Pl | ain   |        |       |        |       |        |       |        |
|                            | Region   | 2 :       | North-e   | ast       |           |         |         |        | Region  | 7:     | North W  | est      |       |        |       |        |       |        |       |        |
|                            | Region   | 3:        | Middle    | East      |           |         |         |        | Region  | 8:     | Middle V | Vest     |       |        |       |        |       |        |       |        |
|                            | Region   | 4 :       | South E   | ast       |           |         |         |        | Region  | 9:     | Center V | /est     |       |        |       |        |       |        |       |        |
|                            | Region   | 5:        | High No   | orthern I | Plain     |         |         |        | Region  | 10:    | South an | d South  | West  |        |       |        |       |        |       |        |

