

Progress of Rice Farming Mechanization Process in Rwanda

CARD 2nd Regional Workshop for Promotion of Agricultural
Mechanization
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Presented By : BOUTOUTA Abdellatif Mechanization Expert

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1. (1) Chronology of events/ meetings

Date	Actions taken (meeting, etc) after March '12	
26 April 2012	Stakeholders meeting, core working group identification	
10 May 2012	Core group meeting	
28 May 2012	Core group meeting	
18 June 2012	Core group meeting	
2 August 2012	Core group meeting	

1. (2) List of the Participants

No.	Name	Job Title	Organisation
1	SENDEGE Norbert	DG Crop production	MINAGRI
2	GAKWAYA Titus	Mechanization Manager	TF I&M/MINAGRI
3	Prof SANKARAHAM	Lecturer	ISAE
4	BOUTOUTA Abdelatif	Mechanization Expert	TF/MINAGRI
5	NDAGANO Jean Claude	Officer	RAB
6	PHILIPE	Staff in trade unit	MINICOM
7	TUYISABE Jean Damascene	VMSC Manager	TF/MINAGRI
8	Mugwaneza Bellise	Agri Business officer	TF /MINAGRI
9	Mutabazi Minc Aime	Extension officer	TF/I&M
10	Narcisse		ABEM
11	Benjamin		RSSP
12	Raphael	DG plannification	MINAGRI
13	FURAHA Pascal	Ag.Program Coordinator	JICA
14	NODA Tatsuki	Ag. Program Manager	JICA

1. (3) Mechanization: Policy Tools and Related Actions - Newly Identified [1/6]

Subject matter (item of	reform)
	safety inspection and certification of quality of machinery
Current status of the su	bject matter
No Policy, no strategy ar	nd no national standards
What changes do you s	uggest to this subject matter?
	ional standard establishment
Who do you think will I	penefit as a result of this change and how?
Who?	How?
Farmers	Quality warranty of agricultural Machinery
Government (RBS)	Standards data bases, Establishment Testing and Evaluation Centers
Private sector	Production and profitability of agricultural machinery
As side effects, who do	you think will be negatively affected by this change and how? In other words, who may
oppose to this change a	
oppose to this change a Who?	
	ind why?
Who? No body	ind why?
Who? No body Is there any measure to	How? / Why?
Who? No body Is there any measure to	How? / Why? mitigate the above negative effects? If yes, what?
Who? No body Is there any measure to Which ministries / orga	How? / Why? How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult?
Who? No body Is there any measure to Which ministries / orga Institution	How? / Why? How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult? Key persons

1. (3) Mechanization: Policy Tools and Related Actions - Newly Identified [2/6] (Continued)

Subject matter (item o	of reform)		
Impose after-sale	es service, warranty as a pre-condition		
Current status of the s	ubject matter		
No Policies			
, , , , , , , , , , , , , , , , , , ,	suggest to this subject matter?		
	r-sales service policies;		
-Warranty should be a			
 Supply of spare parts 			
	benefit as a result of this change and how?		
Who?	How?		
Farmers	Can get one years as warranty period,		
Private sector	Quality improvement of the services		
As side effects, who omay oppose to this ch	lo you think will be negatively affected by this change and how? In other words, who ange and why?		
Who?	How? / Why?		
Is there any measure t	o mitigate the above negative effects? If yes, what?		
Which ministries / or consult?	rganizations / companies are in charge of this matter? Who are the key persons to		
Institution	Key persons		
MINAGRI	PS, Chairman of TF I&M		
MINICOM	PS, DG Trade &Industry,		
PSF	Dealers, Outlet Managers and chamber of industry		
RBS	DG and Department of Inspection		
RDB	Department of Registration		

1. (3) Mechanization: Policy Tools and Related Actions Revised [3/6]

	reform)
Qualified engineer	s (university) and experienced technicians
Current status of the su	bject matter
Very few trained by MIN	AGRI and KIST
What changes do you su	uggest to this subject matter?
	lized Institution in manufacturing
Who do you think will b	enefit as a result of this change and how?
Who?	How?
Manufacturers	Skills, services and designs are developed, other kinds of equipment are manufactured locally
Farmers	Reduced prices of equipments manufactured locally.
oppose to this change a	you think will be negatively affected by this change and how? In other words, who may
Who?	How? / Why?
Is there any measure to	How? / Why?
Is there any measure to	How? / Why? mitigate the above negative effects? If yes, what?
Is there any measure to Which ministries / organ	How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult?
Is there any measure to Which ministries / organ	How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult? Key persons
Is there any measure to Which ministries / orgal Institution MINAGRI MINICOM	How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult? Key persons PS, Chairman of TF I&M
Is there any measure to Which ministries / organ Institution MINAGRI	How? / Why? mitigate the above negative effects? If yes, what? nizations / companies are in charge of this matter? Who are the key persons to consult? Key persons PS, Chairman of TF I&M PS, DG Trade &Industry,

1. (3) Mechanization: Policy Tools and Related Actions - Newly Identified [4/6] (Continued)

Subject matter (item of	icionily
• Reduced import d	uties for raw materials
Current status of the su	bject matter
Policies are not available	e
What changes do you s	uggest to this subject matter?
	s to reduce import duties for raw materials
	penefit as a result of this change and how?
Who?	How?
Manufacturers	More benefits, Extension
Farmers	Cheap products
oppose to this change a Who?	o you think will be negatively affected by this change and how? In other words, who may and why? How? / Why?
oppose to this change a Who? Is there any measure to	and why? How? / Why? mitigate the above negative effects? If yes, what?
oppose to this change a Who? Is there any measure to Which ministries / orga	and why? How? / Why? mitigate the above negative effects? If yes, what? mizations / companies are in charge of this matter? Who are the key persons to consult?
oppose to this change a Who? Is there any measure to Which ministries / orga Institution	and why? How? / Why? mitigate the above negative effects? If yes, what? mizations / companies are in charge of this matter? Who are the key persons to consult? Key persons
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oppose to this change a Who? Is there any measure to Which ministries / orga Institution MINAGRI MINICOM	Ind why? How? / Why? mitigate the above negative effects? If yes, what? mizations / companies are in charge of this matter? Who are the key persons to consult? Key persons PS, Chairman of TF I&M PS, DG Trade &Industry

1. (3) Mechanization: Policy Tools and Related Actions - Newly Identified [5/6]

	em of reform)			
Mechanization promotion				
Current status of t	he subject matter			
Strategy is availabl	e			
What changes do	you suggest to this subject matter?			
Introduction of sul	osidies of agricultural machinery			
 Farm machine 	ery subsidies according to the land size			
 Investment si 				
Who do you think	will benefit as a result of this change and how?			
Who?	How?			
Supply chain (sector)	private Different farm machinery are delivered			
Farmer	Different farm machinery are available and promoted			
	ho do you think will be negatively affected by this change and how? In other words, who s change and why?			
wno?	How? / Why?			
	now., why.			
Is there any meas	ure to mitigate the above negative effects? If yes, what?			
Is there any meas				
•				
Which ministries	ure to mitigate the above negative effects? If yes, what? / organizations / companies are in charge of this matter? Who are the key persons to			
Which ministries consult?	ure to mitigate the above negative effects? If yes, what? / organizations / companies are in charge of this matter? Who are the key persons to			
Which ministries consult? Institution MINAGRI	ure to mitigate the above negative effects? If yes, what? / organizations / companies are in charge of this matter? Who are the key persons to Key persons			
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Which ministries consult?	/ organizations / companies are in charge of this matter? Who are the key persons to Key persons PS, Chairman TF I&M, DG RAB PS			
Which ministries consult? Institution MINAGRI MINECOFIN MINICOM	/ organizations / companies are in charge of this matter? Who are the key persons to Key persons PS, Chairman TF I&M, DG RAB PS PS, DG Trade and Industry			

1. (3) Mechanization: Policy Tools and Related Actions - Newly Identified / Revised [6/6] (Continued-Annex)

Subject matter (item of reform)

 Train and License 	: Provide training, knowledge and information on farm machineries and tools that are
appropriate for lo	ocal use
Current status of the s	ubject matter
Capacity building strate	egy is available
What changes do you	suggest to this subject matter?
	g license policies for powered machine with more than 20 HP
	benefit as a result of this change and how?
Who?	How?
Private sector	Establishment of Business training companies
Operators	Capacity building is improved
may oppose to this ch	
may oppose to this ch Who?	ange and why? How? / Why?
Who?	How? / Why?
Who?	
Who? Is there any measure t	How? / Why?
Who? Is there any measure t Which ministries / or	How? / Why? o mitigate the above negative effects? If yes, what?
Who? Is there any measure t Which ministries / or consult?	How? / Why? o mitigate the above negative effects? If yes, what? ganizations / companies are in charge of this matter? Who are the key persons to
Who? Is there any measure t Which ministries / or consult? Institution	How? / Why? o mitigate the above negative effects? If yes, what? ganizations / companies are in charge of this matter? Who are the key persons to Key persons
Who? Is there any measure t Which ministries / or consult? Institution MINAGRI	How? / Why? o mitigate the above negative effects? If yes, what? ganizations / companies are in charge of this matter? Who are the key persons to Key persons PS, Chairman TF I&M, DG RAB
Who? Is there any measure t Which ministries / or consult? Institution MINAGRI MINECOFIN	How? / Why? o mitigate the above negative effects? If yes, what? ganizations / companies are in charge of this matter? Who are the key persons to Key persons PS, Chairman TF I&M, DG RAB PS

1. (4-a) Mechanization: List of machineries to be domestically manufactured in 3 years [1/4]

Machineries/ Implements (accessories)	Current Import Tarif & VAT (Rwf)	Why, if changed the category? (Advantages)
Moldboard Plough	0%	
Rotary plow	0%	
Iron wheels	0%	
Rice threshers	0%	
Winnower	0%	
Solar Dryer	0%	
Mechanical weedder	0%	

1. (4-a) Mechanization: List of machineries to be domestically manufactured in 10 years [2/4]

Machineries/ Implements (accessories)	Current Import Tariff & VAT	Why, if changed the category? (Advantages)
Power tiller steering system, handle bar	18%	
Chassis	18%	
Paddler	0%	
Disc harrow small and medium size	0%	
Steering system and handle bar for rice planter	18%	

1. (4-a) Mechanization: List of machineries to be domestically manufactured beyond 10 years [3/4]

Machineries/ Implements (accessories)	Current Import Tariff & VAT	Why, if changed the category? (Advantages)
Tires	18%	
Power tiller clutch	18%	
Batteries	18%	
Electric network	18%	
starter	18%	

1. (4-a) Mechanization: Outline of the strategies for manufacturing [4/4]

i) Capacity building

What engineering skills and business skills are needed for the manufactures to be successfully and sustainably operational?

- Engineering skills: engineering drawing, mechanical engineering, electromechanics, theory of machines, etc.
- Business skills: accountancy skills, marketing skills, cooperation skills, etc. Who are the existing local manufactures that are adequate for such capacity training? Manufacturers List

How should the government, with the assistance of the public / private sector of other countries, provide such capacity building opportunities to those manufactures? Study tours, internships, incubation centers, Trainings, etc.

ii) Infrastructure development

What type of infrastructure, AS THE PUBLIC GOODS, is needed to support the development of the private manufacturing industry?

Electricity, roads, equipped workshops, incubation centers, etc.



Local manufacturers in Rwanda

N	Manufacturers	Location	Observations
1	Metal Work Solutions LTD	Kigali	Able to manufacture Maize shellers, Rice threshers, winning/cleaning machines, personal trained with KIST
2	Atelier des Performance Technique	Kigali	Able to manufacture Maize shellers, Rice threshers, winning/cleaning machines, personal trained with KIST
3	ECONTEC	Kigali	10 Maize shellers are manufactured for Cooperatives, able to make any others post harvesting equipments
4	TOTRATEC LTD	Rwamaga	85 Rice threshers for cooperatives and individual farmers, able to manufacture other equipments
5	T. Philemon	Kigali	Powered machines for rice and maize,
6	Urugaga Imbaraga	Musanze	Manual tools, maize shellers, wheat threshers
7	Chillington	Kigali	Manufacturing of different mechanical components for local end East African Community, feed cater, Pumps body, Pipes junctions, transportation means
8	M. Pontien	Nyagatare	Shelling, cutting, chopping machines

1. (4-a) Mechanization: Outline of the strategies for manufacturing [4/4]

iii) Policy tools (interventions)

What policy tools are required to support launching and maintenance of the manufacturing business?

- Reduced import duties for raw materials
- Engineering standard
- SME promotion including loans
- Enforce appropriation and standardization of machineries being locally manufactured
- -Reduce/tax for raw materials for manufacturing farm machineries and implements
- Promote close collaboration between R&D units, higher institutions and local manufacturers

iv) Drivers for change

Who are the persons that are best positioned to drive the process.

They may come from any sector, must be prepared to understand the intricacies of the whole adoption chain and be in a position to engage other stakeholders and thus move things forward:

Minister of Agriculture, Minister of education, Minister of infrastructure , Minister of trade and industry

1. (4-b) Mechanization: Testing and certification [1/3]

Identify the current status/problems in:
Testing institution for Agri-Machines is not available

i) Organizational structure;

On going proposal for testing and certification

ii) Regulation for test of quality/inspection or certification;

RBSbut not yet for agricultural machinery

iii) Facilities

Policy proposal for Fees reduction, capacity building etc...

iv) Human resources

Currently TF I & M is testing the performance of some equipment to know if they are able to fit in local land conditions

1. (4-b) Mechanization: Testing and certification [2/3]

Recommended testing items (machineries, implements, accessories/spare parts) which can be conducted domestically:

v) in 3 years;

Equipment manufactured locally, Power tillers and attachment, rice planting machine, crop treatment machines...

vi) in 10 years;

Rice combine harvesters..

vii) beyond 10 years;

Tractor and agro processing unites (Certification)

1. (4-b) Mechanization: Testing and certification [3/3]

Road Maps (who to do what, when):

viii) Improvement of existing organizational structures, or if impossible, launching new organizations;

Mechanization National Center of Rwanda (2013-2014)

ix) Development of required minimum facilities with different time horizons;

Infrastructure improvement-2013, Internal equipment 2014

x) Recruitment of appropriate human resources and provision of training; and

Recruitment and trainings should be organized by mid 2014

xi) Linkage with international organizations

Beginning of 2015 International cooperation

1. (4-c) Mechanization: Matching Farm Equipment to Farm Size - Tractors [1/3]

10 selected Steps out of 34	2 wheel	4 wheel
1. Area covered (ha)	10.00	40.00
10. Equipment sizes available (metre)	0.50	1.00
12. Draft (kN/m)	4.00	7.00
18. Purchase price of tractor (\$)	3,500.00	20,000.00
20. Purchase price of plow (\$)	150.00	2500.00
28. Total Operating Cost (\$/hr)	7.50	23.00
31. Total Fixed Cost (\$/hr)	5.98	24.58
32. Total Cost/hr (\$/hr)	11.15	47.58
33. Cost/ha (\$/ha)	44.60	47.58
Contract Rate (\$/ha)	49.06	52.34

1. (4-c) Mechanization: Matching Farm Equipment to Farm Size - Combines [2/3]

10 selected Steps out of 34	Small	Medium
1. Area covered (ha)	50.00	200.00
10. Equipment sizes available (metre)	1.80	3.00
12. Draft (kN/m)	4.00	8.00
18. Purchase price (\$)	20,000.00	60,000.00
28. Total Operating Cost (\$/hr)	27.00	53.00
31. Total Fixed Cost (\$/hr)	33.33	80.00
32. Total Cost/hr (\$/hr)	60.33	133.00
33. Cost/ha (\$/ha)	60.33	66.50
Contract Rate (\$/ha)	78.43	86.45

1. (4-c) Mechanization: Matching Farm Equipment to Farm Size - Rice Mills [3/3]

10 selected Steps out of 34	Small	Medium
1. Volume Milled (tons/year)	500.00	1,000.00
10. Equipment sizes available (kg/hr)	500.00	1,000.00
18. Purchase price (\$)	55,000.00	120,000.00
28. Total Operating Cost (\$/hr)	5.21	9.50
31. Total Fixed Cost (\$/hr)	4.13	9.00
32. Total Cost/hr (\$/hr)	9.33	18.50
33. Cost/t (\$/t)	22.40	22.20
Contract Rate (\$/t)	29.12	28.86

2. (1) Processing: Current Status of Rice Milling [1/3]

	Small <150kg/hr	Medium 150- 300kg/hr	Large >300kg/hr
Number of mills present	100	50	10
Main source of paddy	Individual Farmers	Traders, Cooperative	Cooperatives, Out grower schemes
Mainly sell the milled rice to?	No sales/ rural shops/ brokers	Retail/ wholesalers	Exporters/ wholesalers
Major problems?	% of broken grains, de-husking, Stones, etc	Color (polishing)	Purity (mixtures)

2. (2) Processing: Current Market Situation [2/3]

	Urban	Rural
Total Volume (tons)	116000	
% of local rice	20%	50%
Grades of the most popular rice	2	2
Price of the most popular rice (\$/kg)	1.1	1.4
Import Tariff (%)	20%	20%
Price difference between local and imported rice of same type (%)	16%	5%
Consumers' preference	Short and bold (Japonica), long and medium/slender types (indica)	

2. (3) Processing: Standard and Grading System [3/3]

Any law/ policy on 'grading system' for rice sold in the markets?

There are no clear written regulations on milling operations

If yes, which grades and how?

Small mills in marshlands generally produced Grade 3 rice. The government has recently banned such mills and has approved only those mills that can produce a minimum of Grade 2 rice (NRDS)

Institutional Capacity: Which institution(s) is responsible for implementing milling standards and grades of rice sold in market?

Rwanda Bureau of Standard (RBS)

What are the limitations in implementation of grades and standards?

Compliance, awareness, human resources, technical difficulties, lack of policies....



Thanks

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