

## Concept Note 14: Promoting stakeholders access to finance to the development of competitive and inclusive rice value chain

1. Title (Full name)	Promoting stakeholders access to finance to the development of competitive and inclusive rice value chain									
2. Project Location	Twelve states (Sokoto, Jigawa, Kwara, Ebonyi, Bauchi, Gombe, Lagos, Akwa Ibom, Kano, Anambra, Ogun & Adamawa)									
3. Implementing Agencies	FMARD									
4. Beneficiaries	FMARD, ADPs, financial institutions service input provider organizations & ICT consultants									
5. Target Group	Small holder farmers, processors, and other stakeholders in the rice value chain									
6. Type of project	1. Grant 2. R&D 3. Technical Coop./Assistance, 4. National budget, 5. Private sector (Select as appropriate)  1, 3 & 5									
7. Field of support	1. Policy, 2. R & D, 3. Extension & Training, 4. Production, 5. Marketing 6. Post-harvest, 7. Quality Control, 8. Credit, 9. Capacity Building, 10. Infrastructure 11. Other (specify below) (Select as appropriate)  1, 3, 4, 5, 6, 7, 8 & 9									
8. Suggested Funding sources	Development partners, AfDB, CBN & Private sector									
9. Budget (USD)	2,000,000									
10. Duration of the project	5 years									
11. Background/Justification										
12. Goal and objective	<p><b>Overall objective: To strengthen the capacity of the beneficiary stakeholders to acquire financial services for the development of competitive and inclusive rice value chain</b></p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">Specific Objectives</th> <th style="text-align: left;">Output</th> </tr> </thead> <tbody> <tr> <td>1. To strengthen the business and entrepreneurship capacity of small-scale farmers, processors, and other actors in the value chain</td> <td>1-1. Capacity building on agribusiness skills, group dynamics and leadership skills enhanced 1-2. Capacity building on contract negotiation and marketing improved 1-3. Facilitating access to finance, inputs, and other value chain services</td> </tr> <tr> <td>2. To promote technologies and practices for resilience and sustainable production</td> <td>2-1. Sustainable rice production practices using SRP platform promoted 2-2. Production and productivity enhanced 2-3. The use of ICT in rice production enhanced</td> </tr> <tr> <td>3. To strengthen public private partnerships to improve efficiency of the value chain and enhance market access</td> <td>3-1. Functional contract agreement established between producers, processors and financial service providers 3-2. Suitable models of PPP identified and implemented in project areas 3-3. Stakeholder's dialogue developed and productive partnership facilitated</td> </tr> </tbody> </table>		Specific Objectives	Output	1. To strengthen the business and entrepreneurship capacity of small-scale farmers, processors, and other actors in the value chain	1-1. Capacity building on agribusiness skills, group dynamics and leadership skills enhanced 1-2. Capacity building on contract negotiation and marketing improved 1-3. Facilitating access to finance, inputs, and other value chain services	2. To promote technologies and practices for resilience and sustainable production	2-1. Sustainable rice production practices using SRP platform promoted 2-2. Production and productivity enhanced 2-3. The use of ICT in rice production enhanced	3. To strengthen public private partnerships to improve efficiency of the value chain and enhance market access	3-1. Functional contract agreement established between producers, processors and financial service providers 3-2. Suitable models of PPP identified and implemented in project areas 3-3. Stakeholder's dialogue developed and productive partnership facilitated
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13. Activities	<p><b>Activities</b>  <b>Specific Objective 1(Outputs 1-1-1-3)</b>  <b>To strengthen the business and entrepreneurship capacity of small-scale farmers, processors and other actors in the value chain</b>  1-1-1. Conduct training need assessment  1-1-2. Train service providers, producer organizations and small-scale enterprises in business management, recorded keeping, contract negotiations, cooperative services and marketing</p>									

	<p>1-1-3. Train financial service providers on agricultural value chain financing</p> <p>1-1-4. Support producer groups to register, open bank accounts or subscribe to selected and formalize their groups</p> <p>1-1-5. Improve service provision and cooperation among value chain actors</p> <p>1-1-6. Determine source of financing</p> <p>1-1-7. Identify mechanization and financial service providers</p> <p><b>Specific Objective 2 (Outputs 2-1)</b>  <b>To promote technologies and practices for resilience and sustainable production</b></p> <p>2-1-1. Training production clusters on sustainable rice production practices, water &amp; soil fertility management</p> <p>2-1-2. Training processing clusters on rice post-harvest handling and processing technologies and quality management</p> <p>2-1-3. Training producers and processing clusters on the use of ICT tools for rice production and processing (Rice Advice, paddy base etc)</p> <p><b>Specific Objective 3 (Outputs 3-1)</b>  <b>To strengthen public private partnerships to improve efficiency of the value chain and enhance market access</b></p> <p>3-1-1. Conduct a value chain mapping to identify stakeholders from public and private sector</p> <p>3-1-2. Conduct capacity building on marketing strategy and linkage</p> <p>3-1-3. Facilitate stakeholders dialogue to promote partnerships between producers, processors, and other value chain actors to enhance market access</p>
14. Expected Impact	<ol style="list-style-type: none"> <li>1. Competitive and inclusive rice value chain developed</li> <li>2. Increased production and productivity of rice paddy and small holder rice processors respectively</li> <li>3. Increased number of viable and profitable business within the rice value chain</li> <li>4. Improved income and livelihood of rice value chain actors</li> <li>5. Sustainable technologies for rice production adopted</li> </ol>
15. Potential Collaborators	Development partners, AfDB, CBN, NIRSAL, Farmers associations and cooperatives, BOA, DBN, NGOs, commercial banks